ZITHA TECH SPECIALTY CABLES (Pty) Ltd

Outdoor server rack manufacturer price quote



Overview

Outdoor Server Racks: Durable & Secure SolutionsA comparative analysis of top-performing outdoor server racks reveals clear leaders in durability, pricing.

Key Takeaways

Outdoor server rack prices vary by size, IP rating, and customization, with factory quotes available from leading manufacturers in China.Overview of Outdoor Server Racks

Outdoor server racks are designed to protect IT equipment in harsh environments, offering features such as weather resistance, ventilation, cable management, and security locks. They are commonly used in telecommunications, smart cities, renewable energy, and edge computing applications. Racks are available in wall-mounted, floor-standing, and specialized server cabinet configurations, with IP ratings like IP55 or IP65 for dust and water protection, and certifications such as UL, CE, RoHS, and REACH for safety and compliance .

Pricing Factors

The cost of outdoor server racks depends on several factors:

• Size and Capacity: Common sizes include 9U, 12U, 18U, and larger floor-standing units .

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• Material and Durability: High-quality steel or corrosion-resistant coatings increase price but extend lifespan .

• Environmental Protection: Higher IP ratings (IP65 or above) and NEMA 4X compliance for extreme conditions raise costs .

• Cooling and Ventilation: Integrated thermal management or self-cooling systems can add to the price .

• Customization: OEM/ODM options for dimensions, panel support, and cable management features affect pricing .

• Quantity: Bulk orders often reduce unit cost by 15–25%, especially for orders exceeding 100 units .

Manufacturer Options and Quotes

Several manufacturers and suppliers provide factory-direct pricing and tailored quotes:

• HBSkyt: Offers durable outdoor server racks with low-price factory quotations and quality services .

• Ant O&M (Beijing) Technology Service Co., Ltd.: Provides competitive pricing and detailed pricelists customized to your requirements, focusing on quality and durability .

• Alibaba and Made-in-China platforms: Feature multiple suppliers offering wholesale and customizable outdoor server racks, allowing buyers to request quotes directly from manufacturers .

Recommendations for Procurement

• Define Requirements: Specify rack size, IP rating, cooling needs, and security features.

• Request Multiple Quotes: Contact several manufacturers to compare pricing, lead times, and warranty terms.

• Consider Total Cost of Ownership (TCO): Include installation, maintenance, and potential expansion costs .

• Verify Certifications: Ensure compliance with international standards for safety and environmental regulations.

• Negotiate Bulk Discounts: Larger orders often yield significant cost savings. By following these steps, you can obtain a precise price quote tailored to your outdoor server rack needs while ensuring reliability and long-term operational efficiency.

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